



● **WORK EXPERIENCE**

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04/01/2016 – CURRENT – Sofia, Bulgaria

**STRATEGIC PLANNING MANAGER – EUROPROJECT - A WARRANT HUB COMPANY**

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Ideation, design, implementation and management of projects under Horizon Europe, LIFE and Erasmus+ EU collaborative programmes focussing on the impact economy - blue, bio and the circular economy and such bringing social impact (accessibility):

- Project management:

My work consists in driving, monitoring and enabling project activities implementation, contributing to and submitting deliverables, managing project resource allocation (financial, human), managing risks and applying corrective measures if needed, organising, and presenting at project management meetings, organising and managing events, submitting interim and final reports. Additional work concerns the communication, dissemination and exploitation of the project's results.

Achievements:

- Project setting up and application:

Identifying client's challenges, selecting funding calls answering those needs in alignment with EU policy requirements, defining scope and objectives, profiling partner roles and building a synergistic consortium, partners communication and collaboration, proposal framework design and co-writing, budget allocation and final proposal submission.

- Successful setting up of winning projects with an overall budget of € 17 000 000,

- Project Manager of Flagship H2020 project NAUTILOS,

- Previous project management lead or support for various H2020 and Erasmus+ projects,

- Expanding the network and the business development opportunities of the company.

Additionally, I am the Team co-Lead the local level leading, training and supervising a team of 6 consultants.

16/08/2021 – 15/10/2021 – Sofia, Bulgaria

**SUSTAINABILITY AND INNOVATIONS PROJECT MANAGER – NASEKOMO LTD.**

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Two-month biotech rotation to gain experience in sustainability management and project management in the field of food biotechnology. Whilst working in the company co-established the sustainability strategy of the start-up through materiality assessment and matrix development in close collaboration with all company departments.

01/02/2014 – 31/08/2015 – London, United Kingdom

**PROJECT MANAGER – CENTRE FOR INTERNATIONAL BUSINESS AND SUSTAINABILITY, LONDON METROPOLITAN UNIVERSITY**

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I worked as a project manager and research assistant in London Metropolitan University:

- Was the organization's project manager on INTERREG "E-mobility" project,

- Contributed to research on environmental consumption behavior change,

- Supervised a 3 (three) intern team working on an e-mobility gamification project,

Achievements (in collaboration with the teams I was leading or participating in):

- Successfully closed the INTERREG "E-mobility" project.

04/02/2013 – 31/01/2014 – London, United Kingdom

**PROJECT CONSULTANT – ACCELERATOR LONDON, LONDON METROPOLITAN UNIVERSITY**

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I worked within the start up incubator of London Metropolitan University. As part of the position I:

- Led a 6 (six) person student team supporting a university's entrepreneurial network via business development, networking, consulting, event management and member attraction,

- Consulted student start-ups based on the lean startup approach,

- Participated in the initiation of off campus enterprise programmes.

Achievements (in collaboration with the teams I was leading or participating in):

- Strengthened the local entrepreneurial system,
- Secured funding via competitions participation,
- Supported the establishment of students initiatives including the CASS design school students' market.

03/01/2011 – 31/05/2012 – Sofia, Bulgaria

**BRAND MANAGER - INTERNSHIP – HENKEL**

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Co-management of brand activities and management of trade marketing activities - point of sale management and adaptation and tailor-made promotional activities, development of BTL and TTL activities, conducted Market and Category Data Analysis via Nielsen Analytics, co-managed Persil CSR projects.

Achievements:

- Initiated community involvement initiatives (student competition case study participation)

● **EDUCATION AND TRAINING**

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01/10/2020 – CURRENT

**MASTER OF SCIENCE - ENVIRONMENTAL ENGINEERING TECHNOLOGY/ ENVIRONMENTAL TECHNOLOGY – Technical University Varna**

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<https://www1.tu-varna.bg/tu-varna/>

01/10/2012 – 31/10/2014 – 294 The Highway, 294, London, United Kingdom

**MASTER OF SCIENCE - MS (HONS), SUSTAINABLE BUSINESS, ENERGY AND FINANCE – London Metropolitan University**

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<https://www.londonmet.ac.uk/>

01/09/2006 – 31/05/2010 – Sofia, Bulgaria

**BACHELOR OF BUSINESS ADMINISTRATION - BBA, INTERNATIONAL ECONOMIC RELATIONS – University of National and World Economy**

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<https://www.unwe.bg/en/>

01/08/2008 – 29/08/2008 – Vienna, Austria

**DIPLOMA - PRODUCT MANAGEMENT AND INNOVATION – Vienna University of Economics and Business**

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<https://www.wu.ac.at/en/>

01/06/2012 – 29/06/2012 – Kartuzy, Poland

**DIPLOMA - SUSTAINABILITY ACADEMY – Sendzimir Foundation**

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<https://sendzimir.org.pl/en/>

## ● LANGUAGE SKILLS

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Mother tongue(s): **BULGARIAN** | **RUSSIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C2	C2	C2	C2	C2
<b>SPANISH</b>	B1	B1	B1	B1	B1

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user*

## ● DIGITAL SKILLS

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Microsoft Office: proficient user of Word, Excel and Powerpoint | Microsoft SharePoint | Microsoft Teams | Google Docs | LinkedIn | ArcGIS Online | SPSS